



June 1st, 2010

Letter of Introduction

Recently, two industry professionals with significant experience and proven track records in the large bizliner arena formed a new global aviation company specializing in client and vendor support to owners and operators of BBJ, ACJ, and larger business jet aircraft.

With real and recent experience and the ability to network with industry-leading companies and individuals, at last there is available expertise to assist new owners and operators with acquisition and into-service programs. Existing operators can benefit as well from vendor optimisation, aircraft operational and maintenance support, and certificate acquisition, facilitation, and management.

- **Geography:** Bizliner Aviation has opened offices in Washington DC to support the Americas, Atlantic and Europe, and in Dallas, TX to ensure best value and quality in aircraft technical support. There are plans to open a further office to support the Middle East and Asia.
- **Advantages:** Capabilities and strengths are focused on a bespoke service providing clients and vendors as much or as little support as needed for programs requiring bizliner-related expertise.
- **Aircraft and Fleet Analysis:** Pre-feasibility studies, feasibility analysis, specific mission criteria, and aircraft assessments can be provided to owners or operators planning to upgrade into bizliner-sized aircraft, using recent operational experience and other industry leading sources.
- **Acquisition Support:** The Directors of Bizliner Aviation have significant direct experience in sourcing, assessment, negotiation and purchase of new and used BBJ aircraft, out-of production Boeing aircraft and even new delivery positions of elite VVIP aircraft such as the B787. Our network also includes professionals who have been instrumental in orders, deliveries, and completions of Airbus ACJs and wide-body Airbus types. Bizliner Aviation maintains a list of agents and contacts in the OEM industry, and a select group of highly experienced and uncompromising brokers who can manage sourcing and acquisition of exactly the right purchase in this niche aircraft market. Technical, economic, and other appraisals can be fully managed to ensure the best aircraft meeting the purchase criteria at the right price.
- **Operations Support:** Operational into-service support from Operating Certificate development and approval, flight department formation, crew resourcing and training, and financial and administrative liaison. Other services include crew vetting and TSA PCSSP/12-5 training programs.
- **Technical:** Maintenance and engineering programs to support specific bizliner aircraft needs can be managed to ensure the highest standards of aircraft condition. Upgrade, modification or refurbishment projects can be supported by drawing upon the unique qualifications of a select network of exceptional designers, project managers and completion centers, ensuring interior and aircraft system excellence.
- **Administration:** Vendor optimisation, audits, new contract negotiation and existing contract re-negotiation, staffing analysis, efficiency improvement, IS-BAO standard operations, and SMS programs.



BIZLINER AVIATION

Bizliner Aviation is not a consultancy company based on theory. Our strengths come from extensive operational and management backgrounds, and we have successfully completed the types of projects and programs offered. Our foundations of experience include:

- ✓ Standards-based operating procedures that can be adapted to corporate aviation needs.
- ✓ Significant post holder experience in large VIP aircraft in Asia, the United States, and Middle-Eastern based regulatory authorities.
- ✓ Extensive worldwide operational experience.
- ✓ Disciplined background in aviation safety management, SMS development, security programs, and accident investigation.
- ✓ Training program development and implementation.
- ✓ Qualified simulator and line training expertise, and training/functional check pilot experience.
- ✓ Line crew leaders on worldwide VIP and VVIP operations.
- ✓ Recent history of bizliner technical assessment, acquisition support, and design interior completion and certification.
- ✓ FAA and Caribbean private operating certificate development, and Asian/Middle Eastern Air Operating Certificate management. Extensive relations with U.S. and foreign government authorities and ministries.
- ✓ Flight department formation, optimization, personnel management, and budget/finance administration.
- ✓ Extensive negotiation experience and administration history including contracts for acquisitions and sales, completions, maintenance, parts, legal, insurance, staffing, crew travel, and training.

In summary, let us help you optimise your large VIP aircraft operation. Our goal is to build long-term relationships with our clients by providing the full spectrum of support, from basic single-event consultancy to full operations management. Owners and operators in the large VIP bizliner market can benefit from our extensive experience, including knowing what to do and how to do it - and what *not* to do. Our capabilities provide a flexible, bespoke program that customizes services to the exact needs of our clients, providing superior service and significant cost savings.

Please contact us for more details, or to schedule an initial consultation.

Warmest regards,

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